

Message Text

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INFO OCT-01 NEA-09 ISO-00 EB-05 RSC-01 /016 R

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COM/BIC-287/DOGORDON;COM/BIC/OED/OBOD/RECOHEN

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R 202118Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 182555

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: TRADE AND INVESTMENT OPPORTUNITY: PREFABRICATED
BUILDINGS

REF: TEHRAN 6727

1. IN VIEW OF DIFFICULTIES EXPERIENCED BY U.S. FIRMS ACTIVELY
INTERESTED IN A MINISTRY OF WAR PREFABRICATED HOUSING PROJECT
IN 1972 (T-3935, 6/29/72), COMMERCE WOULD APPRECIATE SOME
ADDITIONAL INFORMATION BEFORE ATTEMPTING TO CONTACT POTENTIALLY
INTERESTED AMERICAN COMPANIES.

2. WHAT IS THE NAME, ADDRESS, TELEX AND CABLE INFORMATION OF
THE VICE MINISTER OF WAR IN CHARGE OF INDUSTRIAL ACTIVITIES WHOM
U.S. FIRMS SHOULD CONTACT? IS HE, OR SOMEONE WITH KNOWLEDGE AND
AUTHORITY TO PROVIDE INFORMATION ON THIS PROJECT, EXPECTED TO
BE CONSISTENTLY AVAILABLE DURING THE NEXT FEW MONTHS? ARE
APPOINTMENTS READILY AVAILABLE WITH THE APPROPRIATE OFFICIAL
EITHER DIRECTLY OR THROUGH THE EMBASSY?

3. U.S. COMPANIES WILL WANT AS MUCH INFORMATION AS POSSIBLE
ABOUT MATERIALS THAT ARE AVAILABLE OR CONVERSELY, NOT SUITABLE
FOR THE PROPOSED HOUSING, THE NUMBER AND SIZE OF INDUSTRIAL,
OFFICE AND RESIDENTIAL UNITS CONTEMPLATED, LOCATION OF THE
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PROJECT, TIME SPAN FOR COMPLETION, ETC.

4. IT IS RECOGNIZED THAT ALL OF THIS DATA MAY NOT BE AVAILABLE, BUT SOME OF THESE DETAILS WILL MAKE IT EASIER FOR U.S. FIRMS TO DETERMINE THEIR INTEREST.

5. A LARGE U.S. MODULAR HOUSING FIRM HAS RECEIVED A LETTER FROM NAHIEH CONSULTING ENGINEERS CO., LTD. OF TEHRAN, REGARDING IRANIAN GOVERNMENT PLANS TO DEVELOP A 6 MILLION HOMES IN THE NEXT FIVE YEARS. IS THERE ANY CONNECTION WITH THE MINISTRY OF WAR PROJECT? INGERSOLL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE182555
Document Source: CORE
Document Unique ID: 00
Drafter: 287/DCSTOW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740229-1188
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740832/aaaabbky.tel
Line Count: 71
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: TEHRAN 6727
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 06 JUN 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <06 JUN 2002 by reddocgw>; APPROVED <27 JAN 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE AND INVESTMENT OPPORTUNITY: PREFABRICATED BUILDINGS
TAGS: BEXP, IR
To: TEHRAN
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005